2012 Scheme

QP CODE: 317006 Reg. No:

Third Year B.Pharm Degree Supplementary Examinations November 2019 Pharmaceutical Management

Time: 3 Hours Total Marks: 100

Answer all Questions.

Essay (3x10=30)

- 1. Describe stability testing protocols of various pharmaceutical products.
- 2. Discuss about accounting concepts and conventions.
- 3. Explain the various principles of management in detail.

Short notes (14x5=70)

- 4. Preparation of journals
- 5. ABC analysis in inventory control
- 6. Essential leadership qualities of a pharmacist
- 7. Levels of management
- 8. Bioequivalence studies protocol
- 9. Intellectual property rights
- 10. Purchase of raw materials
- 11. Financial management
- 12. Mail order business
- 13. Pharmaceutical detailing
- 14. Advertising ethics of sales
- 15. Pharmacist training
- 16. Process validation methods of pharmaceutical operations involved in production of tablets.
- 17. Pharmacy merchandising.
