QP CODE: 317006 (new scheme) Reg.No:

Third Year B.Pharm Degree Examinations June 2017

PHARMACEUTICAL MANAGEMENT

(2012 Scheme)

Time: 3 Hours Total Marks: 100

Answer all Questions.

Essay (3x10=30)

1. Explain the various principles of management in pharmaceutical industry.

- 2. Discuss about accounting concepts and conventions
- 3. Give a detailed account on stability testing protocols of various pharmaceutical products.

Short notes (14x5=70)

- 4. cGMP in manufacturing
- 5. Departmental store and multiple stores.
- 6. Demerits of retail trade.
- 7. Quality audit
- 8. Preparation of ledger
- 9. Abbreviated new drug applications
- 10. Export of pharmaceutical goods
- 11. Process validation for pharmaceutical operations
- 12. Channels of distribution
- 13. Different types of trade
- 14. Inventory control
- 15. Difference between ledger and cash book
- 16. Leadership
- 17. Recruitment
